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Tendering Manager – Large Photovoltaic Projects [CLOSED]

Hiring organization
Artemys

Employment Type
Full-time

Duration of employment
Unspecified

Industry
Renewable energy

Job Location
Zaventem, Flemish Region, Belgium

Date posted
24 April 2025

Valid through
17.06.2025

Description

On behalf of our client **Enerdeal**, a fast-growing and innovative company specialised in developing, financing, and managing large-scale photovoltaic projects, we are looking for an experienced and motivated **Tendering Manager – Large Photovoltaic Projects**, who will play a strategic and transversal role, acting as a key link between the commercial and technical departments.

Location: **Flemish Region**

Responsibilities

Enerdeal is specialised in project development, financing, and operating large-scale multi-megawatt Commercial and Industrial **Renewable Energy Systems** and **Solar PV projects**.

Enerdeal's mission, ever since its inception in 2009, has been to promote smarter use of energy by providing state-of-the-art and competitive solar energy solutions to energy-intensive users, industrial companies, and large property owners, increasingly integrated with electric vehicle charging stations. The Enerdeal park represents more than 2,000,000 m2 of solar systems on carports, roofs, walls, or grounds. The company operates in Belgium and Luxembourg. In February 2023, Enerdeal joined the EDP Group, an international leader in renewable energies.

To better address the growing market opportunities for large power plants (500 kWp+), Enerdeal is searching for a **Tendering Manager – Large Photovoltaic Projects** who will play a strategic and transversal role and be a key link between the commercial and technical departments.

As a **Tendering Manager – Large Photovoltaic Projects**, you will directly influence the relevance, competitiveness, and quality of the offers Enerdeal brings to market, and your responsibilities will include:

• Structuring sales opportunities – by preparing all necessary technical and financial inputs to support the business developers in crafting high-value proposals; sales opportunities can come via traditional requests for proposals or direct contact with clients
• Providing strategic support during client interactions, occasionally joining sales meetings to bring technical credibility and strengthen the business case
• Maintaining active synchronization with the project execution teams, gathering insights on best practices, pricing trends, technology updates, and return on experience
• Designing high-level system layouts and profitability models, contributing to the optimisation of each project's value proposition
• Coordinating early-stage technical studies, including structural and grid connection assessments, and managing requests for quotations from subcontractors and suppliers
• In addition, coordinating detailed engineering studies of PV industrial systems ranging from 250 kW to more than 1 MW + coordinating the internal detailed

engineering team
• Strategic procurement of key components (PV modules, inverters, structures, batteries, etc.) and logistics coordination, which will allow you to play a central role in shaping the fast-growing supply chain
• In the long term, expanding the scope of your responsibilities, with a view to evolving to a management role and eventually leading the tender department

Qualifications
• Relevant degree in technical engineering
• Proven/relevant technical experience and costing competencies in a similar position
• Solid knowledge of Excel; ideally, at least basic knowledge of AutoCAD
• Excellent organisation skills, accurate, punctual, and structured
• Hard worker, proactive, problem-solver
• Autonomous and flexible, but also a collaborative team player
• Comfortable working in a dynamic and constantly evolving environment
• Bilingual **French** or **Dutch** (spoken and written) + very good knowledge of **English**

Job Benefits
• A full-time employment contract
• An attractive compensation package with many advantages (fixed salary, insurance, bonus system, meal vouchers, company car…), and substantive incentives directly linked to company profitability
• An opportunity to work in a rapidly developing and innovative company in the green sector with ambitious growth and expansion plans
• The prospect of collaborating on our international development based on your successful initial experience
• Continuous learning and development opportunities