



<https://www.artemys.be/job/project-engineer-industrial-electricity-2/>

Project Engineer – Industrial Electricity

Description

For one of its clients – an international manufacturer of electrical devices and provider of related services – Artemys is looking for a **Project Engineer – Industrial Electricity**, who will be a key part of the sales and business development function.

Location: **Limburg**

Responsibilities

As **Project Engineer – Industrial Electricity**, you will be responsible for the promotion and sales of a range of medium-voltage electrical components and solutions.

Roles and responsibilities:

- Promote and sell a wide range of medium-voltage products and solutions, and related technical services (installation, start-up, maintenance, testing, repair, replacement, retrofit/upgrade of the installed equipment)
- Interact with the clients remotely – contact them by phone on an ongoing basis. Your clients will be companies that operate in Chemical, Life Science, Wastewater, Food & Beverage, and Heavy Industry, to name only a few
- Call the clients, identify their needs, and proactively offer a range of medium-voltage products – from components to complete technical solutions
- Define the scope of work, give an estimation, and prepare offers and quotas
- Build close and lasting relationships with clients and ensure their satisfaction
- Work as part of the team responsible for the design of the customer solutions, costing, and preparing customer-focused proposals
- Work closely with support functions, e.g. the marketing department, who will provide you with information about the clients with installed MV systems and equipment
- Work closely with operational teams of technicians, who will provide you with relevant and timely input and leads as to the situation on the field i.e. at a client's site

Qualifications

Technical skills and experience:

- A relevant technical degree (in electricity or electrical engineering, industrial automation, electronics, service engineering, or similar)
- Knowledge of medium-voltage electrical components
- Relevant experience in the area
- Experience in technical sales

Other competencies and qualities:

- Commitment to continuing personal development and expanding professional competencies
- Ability to work independently as well as in a team
- Strong communication and organisation skills
- Ability to build a sustainable and reliable client relationship

Hiring organization

Artemys

Employment Type

Full-time

Duration of employment

CDI

Industry

Industrial Electricity

Job Location

Limburg, Flemish Region

Date posted

11 January 2024

Valid through

29.02.2024

- Excellent verbal and written communication skills

Languages:

- Native proficiency in French
- Good knowledge of English; knowledge of Dutch is welcome

Job Benefits

- A full-time employment contract
- A full and competitive compensation package with a wide range of advantages, such as: attractive salary, insurances, bonus system, meal vouchers
- Continuous learning and development opportunities and access to the internal mobility program
- The possibility of working from home two days a week