https://www.artemys.be/job/project-engineer-industrial-electricity-2/

Project Engineer – Industrial Electricity [CLOSED]

Hiring organization
Artemys

Employment Type
Full-time

Duration of employment
CDI

Industry
Industrial Electricity

Job Location
Limburg, Flemish Region

Date posted
11 January 2024

Valid through
29.02.2024

Description

For one of its clients – an international manufacturer of electrical devices and provider of related services – Artemys is looking for a **Project Engineer – Industrial Electricity**, who will be a key part of the sales and business development function.

Location: **Limburg**

Responsibilities

As **Project Engineer – Industrial Electricity**, you will be responsible for the promotion and sales of a range of medium-voltage electrical components and solutions.

Roles and responsibilities:

• Promote and sell a wide range of medium-voltage products and solutions, and related technical services (installation, start-up, maintenance, testing, repair, replacement, retrofit/upgrade of the installed equipment)
• Interact with the clients remotely – contact them by phone on an ongoing basis. Your clients will be companies that operate in Chemical, Life Science, Wastewater, Food & Beverage, and Heavy Industry, to name only a few
• Call the clients, identify their needs, and proactively offer a range of medium-voltage products – from components to complete technical solutions
• Define the scope of work, give an estimation, and prepare offers and quotas
• Build close and lasting relationships with clients and ensure their satisfaction
• Work as part of the team responsible for the design of the customer solutions, costing, and preparing customer-focused proposals
• Work closely with support functions, e.g. the marketing department, who will provide you with information about the clients with installed MV systems and equipment
• Work closely with operational teams of technicians, who will provide you with relevant and timely input and leads as to the situation on the field i.e. at a client's site

Qualifications

Technical skills and experience:
• A relevant technical degree (in electricity or electrical engineering, industrial automation, electronics, service engineering, or similar)
• Knowledge of medium-voltage electrical components
• Relevant experience in the area
• Experience in technical sales

Other competencies and qualities:
• Commitment to continuing personal development and expanding professional competencies
• Ability to work independently as well as in a team
• Strong communication and organisation skills
• Ability to build a sustainable and reliable client relationship

• Excellent verbal and written communication skills

Languages:
• Native proficiency in French
• Good knowledge of English; knowledge of Dutch is welcome

Job Benefits
• A full-time employment contract
• A full and competitive compensation package with a wide range of advantages, such as: attractive salary, insurances, bonus system, meal vouchers
• Continuous learning and development opportunities and access to the internal mobility program
• The possibility of working from home two days a week