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## Project Engineer – Energy Power Supply

### Description

For one of its clients – an international manufacturer of electrical devices and provider of related services – Artemys is looking for a **Project Engineer – Energy Power Supply**, who will be responsible for the promotion and sales of technical products and services (UPS solutions and services) to clients across industries.

**Location:** Brussels

### Responsibilities

As **Project Engineer – Energy Power Supply**, you will be responsible for the promotion and sales of a range of technical **Uninterruptible Power Supply (UPS)** products and solutions.

Our client is a leader in the digital transformation of energy management, and digital solutions in the area of energy efficiency and renewable energy. Therefore, we are looking for a candidate with a strong technical background and a good knowledge of electricity, a young and dynamic person who is willing to learn continuously and do an office inside sales job that requires strong client focus.

### Roles and responsibilities:

- Promote and sell a wide range of Uninterruptible Power Supply products and solutions, and a variety of related technical services (installation, start-up, maintenance, testing, repair, replacement, retrofit/upgrade of installed equipment)
- Interact with the clients remotely – contact them by phone on an ongoing basis. Your clients will be companies with large Uninterruptible Power Supply systems installed, which operate in Chemical, Life Science, Wastewater, Food & Beverage, and Heavy Industry, to name only a few
- Call the clients, identify their needs, and proactively offer a range of UPS products – from components to complete technical solutions (including the solutions for homes, buildings, data centres, infrastructure, and industries)
- Define the scope of work, give an estimation, and prepare offers and quotas
- Build close and lasting relationships with clients and ensure their satisfaction
- Work closely with support functions, e.g. the marketing department, who will provide you with information about the clients with installed UPS systems and equipment
- Work closely with operational teams of technicians, who will provide you with relevant and timely input and leads as to the situation on the field i.e. at a client's site

### Qualifications

As **Project Engineer Energy Power Supply**, you will attend a short-term 4–6-week training, followed by a continuing, long-term on-the-job training. This role brings many future opportunities – that is why the candidate is expected to have the following skills and competencies:

### Technical skills and experience:

### Employment Type

Full-time

### Duration of employment

CDI

### Industry

Energy and automation

### Job Location

Brussels

### Date posted

23 May 2022

### Valid through

17.06.2022

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- A relevant technical degree (in electricity or electrical engineering, industrial automation, electronics, service engineering, or similar)
- Strong basic knowledge of electricity
- 2-3 years of experience in an industrial environment
- Experience in a technical sales area

**Other competencies and qualities:**

- Commitment to continuing personal development and expanding professional competencies
- Ability to work independently as well as in a team
- Strong communication and organisation skills
- Ability to build a sustainable and reliable client relationship
- Excellent verbal and written communication skills

**Languages:**

- Native proficiency in Dutch or French
- Good knowledge of English

**Job Benefits**

- A full-time employment contract
- A full and competitive compensation package with a wide range of advantages, such as: attractive salary, insurances, bonus system, meal vouchers
- Continuous learning and development opportunities and access to the internal mobility program
- The possibility of working from home two days a week